People identify the character of a store with the character of the paper in which they see the store's advertisement.

WASHINGTON, D. C., SATURDAY, AUGUST 8, 1908.

Open for Inspection. New 231/2=ft. Front Houses, Cor. 11th and Fairmont Sts., Columbia Heights, \$4.975.

Six large rooms and reception hall. You see we are not asking any more than others ask for much narrower houses. besides the advantage of

GURNEY HOT WATER HEAT,

which adds several hundred dollars to the value. The width of the houses permits of much

LARGER ROOMS.

Fine edge grain floors. Hardwood trim doors and stairways. Refrigerators set in walls of kitchens. Finest gas ranges money can buy. Large windows in cellars. Toilets and patent washtubs in cellars. Expensive gas fixtures. Drop lights in dining rooms. Expensive mantels. We have spared no money to make these the

BEST FOR THE MONEY

in the city. Besides, the location, right on top of the hill, makes them especially desirable.

Before you commit yourselves come out and see these houses. YOU CAN MAKE TERMS.

Sam'l M. Jones, Room 4, 1416 F St. N.W.

Attractive. Beautiful Homes. Prime Investments.

HESE delightful houses form an ideal proposition to the seeker after Real Estate. Everything to recommend them-location, construction, price and pros-

> 1652 and 1658 Park Road. Best Square North of Florida Ave. Price Now \$8,850

And they're houses worth \$10,500.

Present owner having acquired them in exchange for suburban property, offers at a reduction of \$1,650. You make \$1,650 when you buy one of these houses.

Distinctive Features.

Semi-detached; extra lighting space; middle rooms have windows facing the street; double side windows; covered front porches; back stairway; three (3) bathrooms; combination electric and gas chandeliers and brackets; open fireplaces; lots 22.9 by 125 to a 15-foot paved alley; charming overlook of pretty lawns and handsome shade trees.

STONE & FAIRFAX,

1342 New York Avenue.

Magnificent New Homes.

These marvelously beautiful NEW HOUSES are situated in one of the most delightful and attractive locations to be found in the entire city of Washington, while the surroundings are strictly high class and fash-

ionable.

1756-58 Park Road.

They contain ten ideally beautiful rooms and two luxuriously appointed bathrooms. First floor trimmed in SOLID OAK; parquet floors; oak paneled dining room with drop beam ceilings; massive oak paneled stairways; refined and tasteful decorations; costly combination gas and elec-tric light fixtures; BEST GUAR-ANTEED HOT WATER HEAT-ING PLANTS; laundries and every modern convenience; large yards. Open for inspection.

\$10,000.

N. L. Sansbury, #719-21 13th St. N. W. # # Open Daily.

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Membership Free

Lynnhaven Country Club.

YACHTING, FISHING, HUNTING, AU-TOMOBILING, RIDING AND OTHER OUTDOOR SPORTS. Located in Beautiful, Healthy

Lynnhaven, Md.,

On the Shores of Historic Chesapeake Bay. The home of famous oysters, the world-renowned Diamond-back Terrapin, and the feeding ground of the rarest of all wild fowl—the Canvas-back—as well as thousands and thousands of other kinds of ducks, geese and swan.

Morrison Real Estate Co..

1325 G St. N.W. Phone Main 4840. Washington Agents Lynnbaven DevelopAttractive Homes. Two Stories. Eight Rooms.

903 to 909 Monroe St. N. W.

In these ideally planned new houses beauty, style and ele-gance are happily blended with the most perfect type of con-struction. They contain four rooms of extra size on each floor and are finished in selected hardwood trimmings.

The bathrooms are commodious and supplied with every modern appointment.

The mantels, fixtures and decorations have been carefully selected and are expensive and appropriate. The houses are heated by the BEST GUARANTEED HOT WATER SYS-TEM; concrete cellars, stone tubs, etc. houses, in fact, are marvels of completeness and convenience and fulfill the highest ideals of the perfect modern home. We cordially invite an inspection. Two sold.

Easy Terms. N. L. SANSBURY 719-21 13th St. N. W

NO CASH REQUIRED A Proposition for the Rent Payer Monthly Payment, \$65

Including All Interest, Taxes and Insurance.

Just Finished.

1741 Kilbourne St. N. W

Take Conn. Ave. Car Line. Open for Inspection.

Swartzell, Rheem & Hensey Co., 727 Fifteenth Street.

THE PSYCHOLOGY OF WOMAN

ENGLISH EXPERT BRINGS CHARGES AGAINST THE SEX.

Says That the Ladies Are Deceitful, Obstinate, Impulsive and Cruel. Can't Do Without Them.

Dr. Claye-Shaw, the distinguished lecturer on psychological medicine at St. Bartholomew's Hospital, has thrown the searchlight of science on the little failings the fair sex thought it had so successful-

Dr. Claye-Shaw has a host of accusations to bring against woman. She is charged with causing the Boer war. She is called deceitful, obstinate, impulsive and cruel. Her critic, after picking her to pieces, gives the reasons for her little weaknesses and makes them appear al-

"The psychology of woman must always remain a paradox to men." he says. "It is a difficult form of mind that we are asked to appreciate, and it is no more possible for the mere man to predict what than it is for the timid person to understand the audacity of a lion tamer, or for

eason for feminine blandishments early strength or force was the sign of superirity, so woman was in this particular nferior. She had to stay at home chiefly ecause of family duties, more especially with relation to the children. "Naturally, too, she was kept out of the state deliberations, and her intellect had no chance of developing. Therefore she had to protect herself, and this she could do only by intellectual or mental

Cosmetics.

Cosmetics are condoned by Dr. Slaye-Shaw. Even false teeth and false hair have their hygienic uses, according to

"False hair, false teeth, face powders and lotions, beauty preservatives, are de-

"They connote conditions of health. If artificial teeth conceal imperfections they cover up baldness they also prevent cold. "As to ornaments, they are very useful for purposes of trade. It is said that diamonds are irresistible to the female mind. May this always remain so! Think of the awful cataclysm that would ensue if women changed their views with regard to diamonds. But for this female passion the Boer war would never have been fought, and without its diamonds South Africa is practically useless." The psychology of clothes next engages Dr. Claye-Shaw's attention. He claims hat women do not dress to please men or to make other women jealous, but for their own satisfaction.

The second part of his discourse on vomen might with advantage be published as advice to husbands, and as a solution of the problem of how to be happy though married. He names obstinacy as one of the most prominent emotions among women, and proceeds

Woman's Obstinacy.

"It is obstinacy which comes to women's aid when she is beaten," he says,

"Not that the woman does not see that she is wrong, but that, being used to conservancy, she wishes to preserve intact the stand she has taken. Dr. Claye-Shaw attributes the efforts of

the woman suffragists to the prevailing obstinacy in the feminine character. Their wonderful obstinacy, he says, is due to the sense that there is no good reason why they should not have a vote if they mant it f they want it.

Cruelty in women Dr. Cleye-Shaw at-tributes to her intuitive outlook to avenge any hurt to her children. Moreover, if she is disappointed in those children she may even turn on them and be cruel

"What is the psychological future of omen?" asks the doctor. "I see no imit to their occupations. "If by dint of obstinacy they do get into parliament they will first participate

in and then monopolize. They will, by sheer weight of numbers, bring about such social conditions that a revolution will ensue, and men will turn and rend "Why are women so up in arms against being married for money?" is a question

Dr. Claye-Shaw is unable to answer. 'Man has always been ready to avail himself of woman's help. In these later days he shows it by marrying for money. "One generally finds that the men who marry women with money are the most doclle husbands."

Bureau of Standards Has One Brilliant Club

HE bureau of standards, the summer resort of scientists who desire to get paid for enjoying mighty; there is that embracing the genagain there is The Club. Who christened it "An Amateur" is one of the unknown heroes of the country; why he did so is burled still further in the abyss of ignorance—certainly he didn't because its members did not know how to eat. The word "amateur" possibly was given to the club because the members ate for the fun of it—most people, you know, eat because they have to, or to be sociable. "An Amateur Lunch Club" is composed of the only, of course, class of people who do any work at the bureau-the younger men with scientifically inclined ambitions. And what a group of celebrities! Were Samuel Johnson's Club in existence at the present day it would cover its constitution in shame aside such an organization as "An Amateur Lunch Club." Poet, orator, linguist, singer, scientist-all are members of the circle. One of the chief pastimes is to see who can win an imaginary Carnegie medal by the invention of some scheme to drink milk from a milk bottle with the least possible trouble. Scientific computations play an important part here. The recognized champion method up to date is one constructed on the siphon principle, the recipient of the lacteal fluid lying flat on his back, his milk bottle elevated, connected to his mouth by an elaborate system of glass tubing. The liquid must be started, according to the invention, by suction; the chief difficulty, yet unsolved,

A Scientific Hodge-Podge.

Dissertations upon scientific questions points are often made forceful by the this "An Amateur Lunch Club," the "Professional Freak Club," is open to aid of a neighboring log of wood, redeposited upon some hearer's head. Other ily garden parties or minstrel shows; topics of conversation are also interest- terms reasonable. ing, varying from up-to-date sports to

woman's headgear. Numerous interrup- the bureau of standards!

\$6,850

A SPLENDID HOME. BETTER VALUE THAN MANY HELD AT \$7,500.

An exceptionally choice location, surrounded by expensive residences.

2622 University Street, Near 14th and Euclid Sts.

Three stories; cellar. First floor-Parlor, reception hall, dining room, pantry and kitchen.

2d and 3d floors-6 sleeping rooms and beautiful tiled & bath which cost \$280.

Parquet flooring; beautiful decorations; servants' stairway.

Inspect this house; take into consideration the choice location, superior construction; you will admit it is the & best in the city for the price.

Stone & Fairfax, 1342 N. Y. Ave.

Delightful

New Homes in the Heart of the Fashionable Northwest

On Oregon Avenue (Between New Hampshire Avenue

and 18th Street.) At the Remarkably Low Price of

\$5,500 Each

No. 1743-Now decorated and open daily for inspection. Our representative will be on hand all day Sunday to give you

full details as to terms. Every modern convenience, including hot-water heating, electric gas lighting, closets, pantry, fine cellar, modern bath and seven beautiful rooms, all hardwood trim-

med throughout. The best ever offered at the price, considering location and construction. Leave Capital Traction cars at 17th and U streets, walk south one and a half blocks to Oregon

A. F. Fox Company,

Established 1876. "The Realty Corner."

14th St. & N. Y. Ave.

Beautiful Building Lots in Chevy Chase, D. C.

1,000 feet on Connecticut avenue; five streets running east and west 360 feet elevation. Every lot in the tract is available for building purposes. 17 detached houses and bungalows erected or under course of construction since May, 1907, the date of opening of the subdivision. All city improvements, including water, sewer, macadamized streets, granolithic sidewalks, shade trees, all without expense to pur-Special inducements are offered to those who agree to build. Write, telephone or call for plats and full particulars. Come out Sunday. Branch office on Connecticut avenue between Northampton and Oliver streets.

Thos. J. Fisher & Co. (Inc.), 738 15th st. n.w.

FOR SALE \$5,350 ONLY 2 LEFT 126-128 W N.W.

Contains 8 beautiful rooms, reception hall, bath, HOT-WATER HEAT Finished in hardwood.

Beautiful decorations, large yard and alley. These houses have been reduced from \$5,650. This is a bargain. Open for inspection. Come out Sunday and them.

SCHMIDT & BRANDT OWNERS

tions in the way of bum jokes help to sharpen the wit which naturally effervesces from every member. For some unexplainable reason singing was not a decided success. "A Club" once tried to turn itself into a choral is the lack of a safety break to stop the society, commencing its harmonization flow. An unfailing dessert, speaking of perhaps ten minutes before lunch period milk bottles, for every meal, is to set closed. The event was the cause of an the bottles upon nearby stumps of trees, outburst of feeling on the part of the then train the eye by hurling missiles at them from a distance of fifteen and a other members of the bureau, if the number of stones, chestnuts, shoes and epithets received is any sign. Too much hard feeling seemed to be caused. Names have purposely been withheld in this article. All members are well known of this or any other day are always in Washington young men, glad to receive order. Certain especially impressive any visitors. By request, it is added,

engagements for church lawn fetes, fam-

So life goes; of such is the kingdom of

Roman brick front. and will take \$1,000 less than actual value of the property.

738 15th St. N.W.

Shannon & Luchs.

Shannon & Luchs.

A Most Remarkable Sale of Homes.

Fully Explained When You Consider the Unusual Value Offered. A New Planned Home.

COLUMBIA HEIGHTS.

Newton Street, Corner of 14th St. N. W.

Just 2 squares north of Park Road.

\$4,950.

Exceptionally Easy Terms. Built for Comfort and Real Home Use.

Right here stop and consider that this price is no more than what you would pay for properties in far less desirable sections.

Just think, an entire frontage, 17 homes in all, sold in less than three weeks, right in July.

Where in Washington will you find a similar condition?

IMPORTANT.

The fact that this home is a big success is just the reason it is worth taking time off to see.

We have retained our sample house, No. 1365 Newton St. N. W., because we have succeeded in getting the interested parties to erect another row of similar

Several of these are also sold.

Not only is this offer an exceptional opportunity, but the fact that you can buy this home much easier than you can afford to pay rent for a far less desirable house SHOULD INTEREST YOU.

As a matter of business come and inspect this home.

DESCRIPTION:

20 Feet Wide. Stone Laundry Tubs. Parquet Floors. Servant's Closet.

In addition to the luxuries which have been placed in this home, one of the most impressive features is the great amount of useful space available. The plan, which permits an unusual amount of light and ventilation, does away entirely with dark corners and waste spaces.

The open closet and mirror placed in the entrance hall has been greatly commented on and appreciated. Bay windows, both front and rear, add wonderfully to the homelike arrangement.

All six of the beautiful rooms trimmed out in the best hardwood.

The first floor is finished with parquet flooring, giving all the many advantages of a double floor and an individual appearance only found in \$10,000 homes.

Waxed finished dining room, with massive dome light. Then, too, if it's a Shannon & Luchs offering we know it's going to sell be-

Sample House, 1365 Newton St. N.W. We also have a few 8-room homes. 24 feet wide. Parquet floors. Hot-water heat and large attics. The only house like it in Washington.

> SHANNON & LUCHS, 704 13th St. N.W.

"Look for our Green and White Sign."

Chevy Chase, Maryland. Within the One Fare Limit. Beautiful Building Lots for

60x125 \$1.500 60x125 The constant increasing demand for home sites in this ideal subdivision has necessitated the opening of an ad-

ditional section. This ground is well located, close to the car line, and has an abundance of shade trees, water, sewer, gas, macadam streets, side-

walks, electric lights, etc. Easy terms and special inducements to purchasers who agree to build.

Thos. J. Fisher & Co., Inc., 738 15th St. N.W. Branch Office at Chevy Chase, D.C. OPEN SUNDAY.

Two Bargains On Columbia

Heights. street between 13th and 14th streets. One has solid brownstone front, the other has The owner is anxious to sell

For full particulars consult Thos. J. Fisher & Co., Inc.,

Which Way Washington Growing?

To effectually remove any possible doubt as to the trend of development and the direction of Washington's greatest growth it is only necessary to take a little trip out 14th street

extended, and see what is going on.

A few minutes' ride will bring you to SAUL'S ADDITION to the CITY OF WASHINGTON, where you will see the best example of rapid and successful development and the most remarkable building activity ever known in the District The projectors of SAUL'S ADDITION have adhered

strictly to their original purpose to produce, regardless of expense, an IDEAL HIGH-CLASS RESIDENCE SECTION close to the heart of the city, where the advantages of DE-TACHED HOMES with spacious grounds would be available for those whose time is too valuable to spend in going to distant localities over indifferent car lines.

For business men and office people quick and comforta-ble transit facilities are absolutely indispensable. In this respect the residents of SAUL'S ADDITION are ideally situated-nice cars, smooth rails, quick service-a trip just long enough to afford a breath of the pure, invigorating air for which that delightful section is famous.

The houses now on sale possess characteristics of elegance and features of convenience that can only be introduced into DETACHED HOUSES situated on LARGE LOTS. You are cordially invited to visit this remarkably beau-

tiful and highly improved ADDITION to the NATIONAL Take 14th street cars north-no transfer-20 minutes

> N. L. SANSBURY, 719-21 Thirteenth St. N. W.

from the Treasury Building. Cars every 21/2 minutes.